

## Membership Programs and Services

The world of business is complex, and it is important to rely on industry partners like DRMA for success. The Dayton Region Manufacturers Association is the voice for the region's manufacturing industry. Since 1934, DRMA has served manufacturers throughout the Dayton Region and beyond as an active advocate, effectively advancing the interests of members and associated businesses.

### Strengthen

DRMA strengthens our members by fostering innovation, partnerships, and connectivity while growing the industry through workforce development, economic development, and business tools.

**Workforce Partnership** – DRMA leads the Dayton Region Manufacturing Workforce Partnership, a network of sector partnerships organized by OMA, to develop and execute new and enhanced initiatives that align workforce efforts to ensure that manufacturers have access to a highly skilled workforce. Initiatives include:

- MFG Day
- Career Awareness Events
- Industry Recognized Credentials
- Department of Labor Apprenticeship Grant
- Your Future Career Campaign
- Training/Education Program Advisory Committees
- Workforce/HR Meet Ups

**Workers' Comp Group Rating Program** – Save money on your workers' compensation premium through the DRMA group (administered by Sedgwick).

**Wage & Benefit Survey** – Use the survey report to compare your wages and benefits with other regional industry companies; free to participants.

**Legal Services Plan** – As a DRMA member, you get one free call a month with Bob Dunleavy, employment law expert.

**Young Professionals** – Opportunities to engaged with like-minded young colleagues.

**Business Leads** – Members receive emails regarding prospective customers and business opportunities.

**Committee Involvement** – Committees drive initiatives that strengthen the region's manufacturing industry. You'll build business and personal relationships, and you'll experience personal and professional growth.

### Promotional Tools

DRMA provides various opportunities to get your name in front of members through advertising and sponsorships.

### Educate

DRMA educate our members through sharing relevant industry information, hosting events, workshops, and providing you avenues to share your knowledge while learning from other industry professionals.

**Breakfasts with DRMA** – These events are a great way to start the morning by diving deep into topics relevant to the industry. Lasting only 90 minutes, you can get to work at a reasonable time.

**Happy Hours** – Casual, 2-hour open-house events held at member locations. A great opportunity for members to mingle, solve problems, and find new avenues for business growth.

**Lunch & Learn Webinars** - Presented over the lunch hour, they bring valuable information to DRMA members with the convenience of participating from your desk or your home.

**Meet Ups** – Meet with members who are interested in the same topic area: Additive Manufacturing, Operations, Workforce/HR, Government Relations, and MFG Day.

**Shoptalk Events** - These 90-minute events start with short, "rapid fire" presentations on timely, relevant topics by subject matter experts, followed by an hour of peer-to-peer networking.

**Special Events** – DRMA features several special events throughout the year, like the Golf Outing and the annual economic forecast with a nationally-renowned economist.

**Email Newsletter** – Twice monthly News Bits emails are full of industry-pertinent information.

**OSHA Training** – Members receive a discount on OSHA training for their employees.

**Lean Manufacturing Workshops** – Learn how to implement lean concepts to make improvements to your manufacturing operations (in partnership with Sinclair College).

### Advocate

DRMA advocates on behalf of our members with public officials, legislators, educators, parents, the business community, the media, and other stakeholders to strengthen the position of our region's industry.

**Top Issues List** – DRMA surveys its members and produces an annual list of their top issues and concerns which provides direction for programming and advocacy initiatives.

**Government Relations Meet Ups** – Meet with government and elected officials to convey members' issues and learn about their plan for manufacturers.

**Community Stakeholders** – DRMA builds strong relationships with community organizations to advocate for members.

**Training/Education Program Advisory Committees** – DRMA volunteers serve on advisory committees to convey the needs of manufacturers and to ensure their curriculum produces graduates with the skills needed by manufacturers.

To learn more about DRMA, email Shay at [sknoll@daytonrma.org](mailto:sknoll@daytonrma.org) or call us at (937) 949-4000.