



JobsOhio Review Committee

Re: Letter of Support for Dayton Region Manufacturers Association – Technician Earn-and-Learn Support Services Concierge Service Provider Proposal

Dear Review Committee,

On behalf of Sinclair College, I am pleased to provide this letter of support for the Dayton Region Manufacturers Association (DRMA) and its proposal to serve as the Concierge Service Provider for the West Region for JobsOhio's Technician Earn-and-Learn Support Services initiative.

DRMA is an industry trade association that serves more than 350 manufacturers and suppliers from throughout the 14-county Dayton region and is actively engaged in initiatives to build the regional workforce. As Ohio's Industry Sector Partner for manufacturing in the greater Dayton Region, they are ideally suited to build the talent pipeline and promote programs that upskill the regional workforce.

Our organization has worked alongside DRMA through many workforce-related projects over the years and we have firsthand knowledge of their team's ability to convene partners -- both workforce organizations and employers -- to advance workforce development strategies and build on manufacturing pathways.

If DRMA is selected as the Concierge Service Provider, we are committed to partnering to help achieve the goals of the Technician Earn-and-Learn Incentive Program. We will support implementation by (please list any of the following or new/specific to your organization):

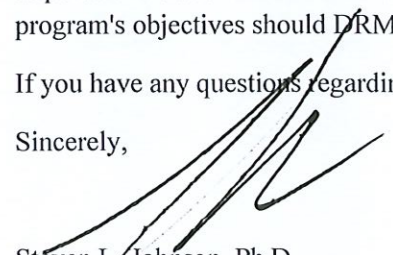
- Connecting employers, education providers, and workforce partners to the statewide network.
- Sharing expertise, resources, and best practices related to earn-and-learn, apprenticeship, and workforce development.
- Providing or coordinating education, training, and technical assistance to help area employers develop, launch, and expand technician earn-and-learn programs.
- Assisting with employer outreach, referrals, and relationship-building to expand awareness and participation in the program.
- Collaborating to identify barriers, share labor market insights, and develop solutions that improve employer and participant outcomes.

Through this partnership, area employers will have access to the training, technical assistance, and implementation support needed to establish sustainable programs that respond to their workforce needs.

We look forward to continuing our partnership and contributing to the successful implementation of this important initiative. Please consider this letter as our commitment to collaborate in good faith and support the program's objectives should DRMA be awarded this opportunity.

If you have any questions regarding our support, please feel free to contact me.

Sincerely,



Steven L. Johnson, Ph.D
President and CEO



July 13, 2026

JobsOhio Review Committee

Re: Letter of Support for Dayton Region Manufacturers Association – Technician Earn-and-Learn Support Services Concierge Service Provider Proposal

Dear Review Committee,

On behalf of Edison State Community College, I am pleased to provide this letter of support for the Dayton Region Manufacturers Association (DRMA) and its proposal to serve as the Concierge Service Provider for the West Region for JobsOhio's Technician Earn-and-Learn Support Services initiative.

The DRMA is an industry trade association that serves more than 350 manufacturers and suppliers from throughout the 14-county Dayton region and is actively engaged in initiatives to build the regional workforce. As Ohio's Industry Sector Partner for manufacturing in the greater Dayton Region, they are ideally suited to build the talent pipeline and promote programs that upskill the regional workforce. The DRMA also administers a multifaceted career outreach program, working with local schools to provide students with information about careers in manufacturing.

Edison State has worked alongside the DRMA to enhance connections with manufacturing employers, work-based learning opportunities for students, and workforce development pathways across the region. We have firsthand knowledge of their team's ability to convene partners -- both workforce organizations and employers -- to advance workforce development strategies and build on manufacturing pathways.

If the DRMA is selected as the Concierge Service Provider, we are committed to partnering to help achieve the goals of the Technician Earn-and-Learn Incentive Program. We will support implementation by assisting with the following:

- Connecting employers, education providers, and workforce partners to the statewide concierge network.

- Sharing expertise, resources, and best practices related to earn-and-learn, apprenticeship, and workforce development.
- Assisting with employer outreach, referrals, and relationship-building to expand awareness and participation in the program.
- Collaborating to identify barriers, share labor market insights, and develop solutions that improve employer and participant outcomes.

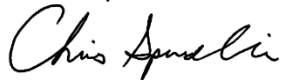
We believe the DRMA possesses the leadership, operational capacity, and collaborative approach necessary to coordinate a regional network of partners and help employers successfully develop and expand technician earn-and-learn opportunities.

We look forward to continuing our partnership with the DRMA and contributing to the successful implementation of this important initiative. Please consider this letter as our commitment to collaborate in good faith and to support the program's objectives should the DRMA be awarded this opportunity.

If you have any questions regarding our support, please feel free to contact me.

Sincerely,

Chris Spradlin

A handwritten signature in black ink that reads "Chris Spradlin". The signature is written in a cursive, flowing style.

President

Edison State Community College

937-778-7801

cspradlin@edisonohio.edu

July 17, 2026

JobsOhio Review Committee

Re: Letter of Support for Dayton Region Manufacturers Association – Technician Earn-and-Learn Support Services Concierge Service Provider Proposal

Dear Review Committee,

On behalf of Clark State College, I am pleased to provide this letter of support for **the Dayton Region Manufacturers Association (DRMA)** and its proposal to serve as the Concierge Service Provider for the West Region for JobsOhio's Technician Earn-and-Learn Support Services initiative.

DRMA is an industry trade association that serves more than 350 manufacturers and suppliers from throughout the 14-county Dayton region and is actively engaged in initiatives to build the regional workforce. As Ohio's Industry Sector Partner for manufacturing in the greater Dayton Region, they are ideally suited to build the talent pipeline and promote programs that upskill the regional workforce. DRMA also administers a multifaceted career outreach program, working with local schools to provide students with information about careers in manufacturing.

Our organization has worked alongside DRMA through their WorkAdvance Program and their issuance of the Certified Manufacturing Associate (CMfgA) credential, and we have firsthand knowledge of their team's ability to convene partners -- both workforce organizations and employers -- to advance workforce development strategies and build on manufacturing pathways.

If DRMA is selected as the Concierge Service Provider, we are committed to partnering to help achieve the goals of the Technician Earn-and-Learn Incentive Program. We will support implementation by (please list any of the following or new/specific to your organization):

- Connecting employers, education providers, and workforce partners to the statewide concierge network.
- Sharing expertise, resources, and best practices related to earn-and-learn, apprenticeship, and workforce development.
- Assisting with employer outreach, referrals, and relationship-building to expand awareness and participation in the program.
- Collaborating to identify barriers, share labor market insights, and develop solutions that improve employer and participant outcomes.

We believe DRMA possesses the leadership, operational capacity, and collaborative approach necessary to coordinate a regional network of partners and help employers successfully develop and expand technician earn-and-learn opportunities.

We look forward to continuing our partnership and contributing to the successful implementation of this important initiative. Please consider this letter as our commitment to collaborate in good faith and support the program's objectives should DRMA be awarded this opportunity.

If you have any questions regarding our support, please feel free to contact me.

Sincerely,

David Ferguson

David Ferguson

Director, Workforce



July 13, 2026

JobsOhio
41 S High Street, #1500
Columbus, Ohio 43215

Dear Grant Review Committee,

On behalf of Miami University, I am pleased to offer our strong support for the Dayton Regional Manufacturing Association's (DRMA) application for the JobsOhio Concierge Service Provider Grant. We are honored to be included as a collaborative partner in this important initiative and look forward to supporting its success. At Miami University, our commitment to workforce development extends well beyond providing degrees, certificates, and technical training. Through the Butler County Advanced Manufacturing Workforce Development, Research, and Commercialization Hub (AM Hub) in Hamilton, the Office of Advancing State Priorities, Igniting Regional Economies (ASPIRE), and our broader workforce and economic development initiatives, we serve as a connector within the regional manufacturing ecosystem. Our goal is to bring together employers, educational institutions, workforce organizations, economic development organizations, and community partners to create responsive, innovative partnerships that benefit Ohio's manufacturers while advancing the grant's goals of expanding awareness of and participation in the Technician Earn and Learn Incentive Program.

A core principle of our workforce development approach is helping employers achieve the best outcome at the lowest reasonable cost, not simply directing them to a single provider. As a trusted regional partner, Miami University is committed to maintaining an employer-centered approach that prioritizes each manufacturer's unique needs. When Miami University is the best fit, we are prepared to deliver high-quality education, certifications, and workforce solutions. Equally important, when another organization is better positioned to meet an employer's needs, we will actively facilitate warm handoffs and referrals to ensure manufacturers receive the most appropriate, timely, and cost-effective support. We believe this provider-neutral philosophy is essential to the success of a concierge model and strengthens the region's workforce ecosystem.

We view our role as an extension of DRMA's concierge services by leveraging our established relationships throughout the region to facilitate warm handoffs, trusted introductions, and referrals that connect manufacturers with the right assets at the right time. Whether the need involves talent development, upskilling, process improvement, educational pathways, specialized expertise, or access to other community initiatives, Miami University can help identify the appropriate resources and coordinate with partners across our network.

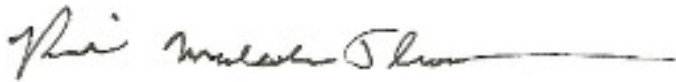
In addition, we are committed to collaborating with DRMA and other regional partners to develop stackable credential pathways that align with industry needs and create flexible opportunities for incumbent workers, new employees, and future talent. Beyond education and credentialing, Miami University is prepared to support this initiative by sharing information, participating in collaborative planning efforts, providing subject matter expertise and ad hoc consultation when requested, and serving as a trusted referral partner. Together, we can create a

seamless experience for manufacturers by ensuring they have access to the collective expertise and resources of our regional workforce ecosystem

The strength of our region lies in collaboration. By combining DRMA's industry leadership and concierge model with Miami University's workforce and economic development expertise, convening capacity, and extensive community partnerships, we can better support manufacturers, accelerate workforce development efforts, and contribute to the continued growth and competitiveness of Ohio's manufacturing sector.

Miami University enthusiastically supports DRMA's application for the JobsOhio Concierge Service Provider Grant and appreciates the opportunity to collaborate on this important initiative. We look forward to working alongside DRMA and our regional partners to ensure manufacturers' evolving workforce needs are addressed.

Very Truly Yours,

A handwritten signature in dark ink, appearing to read "Randi Malcolm Thomas", followed by a long horizontal flourish.

Randi Malcolm Thomas, Esq.
Vice President, ASPIRE



937-716-1098 | info@equitycenters.org

July 13, 2026

JobsOhio Review Committee

Re: Letter of Support for Dayton Region Manufacturers Association – Technician Earn-and-Learn Support Services Concierge Service Provider Proposal

Dear Review Committee,

On behalf of The Equity Center, I am pleased to provide this letter of support for the Dayton Region Manufacturers Association (DRMA) and its proposal to serve as the Concierge Service Provider for the West Region for JobsOhio's Technician Earn-and-Learn Support Services initiative.

DRMA is an industry trade association that serves more than 350 manufacturers and suppliers from throughout the 14-county Dayton region and is actively engaged in initiatives to build the regional workforce. As Ohio's Industry Sector Partner for manufacturing in the greater Dayton Region, they are ideally suited to build the talent pipeline and promote programs that upskill the regional workforce. DRMA also administers a multifaceted career outreach program, working with local schools to provide students with information about careers in manufacturing.

Our organization has worked alongside DRMA, recently exceeding regional deployment goals for the National Good Jobs Challenge. Supporting 144 candidates earning the Certified Manufacturing Associate (CMfgA) and engaging with over 40 member companies for employment, we have firsthand knowledge of their team's ability to convene partners -- both workforce organizations and employers -- to advance workforce development strategies and build on manufacturing pathways.

If DRMA is selected as the Concierge Service Provider, we are committed to partnering to help achieve the goals of the Technician Earn-and-Learn Incentive Program. We will support implementation by :

- Connecting employers, education providers, and workforce partners to the statewide concierge network.
- Sharing expertise, resources, and best practices related to earn-and-learn, apprenticeship, and workforce development.

- Assisting with employer outreach, referrals, and relationship-building to expand awareness and participation in the program.
- Collaborating to identify barriers, share labor market insights, and develop solutions that improve employer and participant outcomes.
- Develop a pipeline of skilled-talent to meet labor shortages and employer demand.

We believe DRMA possesses the leadership, operational capacity, and collaborative approach necessary to coordinate a regional network of partners and help employers successfully develop and expand technician earn-and-learn opportunities.

We look forward to continuing our partnership and contributing to the successful implementation of this important initiative. Please consider this letter as our commitment to collaborate in good faith and support the program's objectives should DRMA be awarded this opportunity.

If you have any questions regarding our support, please feel free to contact me.

Sincerely,

A handwritten signature in black ink, appearing to read "Ashton S. Dupler". The signature is fluid and cursive, with a large initial "A" and a stylized "D".

Ashton S. Dupler, Executive Director

937-716-1098 ext. 4004 | ashton@equitycenters.org



July 16, 2026

JobsOhio Review Committee

Re: Letter of Support for Dayton Region Manufacturers Association – Technician Earn-and-Learn Support Services Concierge Service Provider Proposal

Dear Review Committee,

On behalf of the Hobart Institute of Welding Technology (HIWT), I am pleased to provide this letter of support for the **Dayton Region Manufacturers Association (DRMA)** and its proposal to serve as the Concierge Service Provider for the West Region for JobsOhio's Technician Earn-and-Learn Support Services initiative.

DRMA is an industry trade association that serves more than 350 manufacturers and suppliers from throughout the 14-county Dayton region and is actively engaged in initiatives to build the regional workforce. As Ohio's Industry Sector Partner for manufacturing in the greater Dayton Region, they are ideally suited to build the talent pipeline and promote programs that upskill the regional workforce. DRMA also administers a multifaceted career outreach program, working with local schools to provide students with information about careers in manufacturing.

As the leading welding training institution in the Dayton region, HIWT looks forward to partnering with DRMA in support of JobsOhio's Technician Earn-and-Learn Incentive Program to ensure employers connect with training partners and resources that fit their needs.

If DRMA is selected as the Concierge Service Provider, we are committed to partnering to help achieve the goals of the Technician Earn-and-Learn Incentive Program. We will support implementation by:

- Serving as the go-to welding training provider in the Dayton region.
- Sharing expertise, resources, best practices, and labor market insights to address barriers and improve employer and participant outcomes.
- Assisting with employer outreach, referrals, and relationship-building to expand awareness and participation in the program.

We believe DRMA possesses the leadership, operational capacity, and collaborative approach necessary to coordinate a regional network of partners and help employers successfully develop and expand technician earn-and-learn opportunities. And we look forward to continuing our partnership and contributing to the successful implementation of this important initiative.

Please consider this letter as our commitment to collaborate in good faith and support the program's objectives should DRMA be awarded this opportunity.

If you have any questions regarding our support, please feel free to contact me.

Sincerely,

Greg Wasmund
Vice President of Business Development
Hobart Institute of Welding Technology
(937) 332-9533
greg.wasmund@welding.org

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July 15, 2026

JobsOhio Review Committee

Re: Letter of Support for Dayton Region Manufacturers Association – Technician Earn-and-Learn Support Services Concierge Service Provider Proposal

Dear Review Committee,

On behalf of the Greene County Career Center, I am pleased to provide this letter of support for the Dayton Region Manufacturers Association (DRMA) and its proposal to serve as the Concierge Service Provider for the West Region for JobsOhio's Technician Earn-and-Learn Support Services initiative.

DRMA is an industry trade association that serves more than 350 manufacturers and suppliers from throughout the 14-county Dayton region and is actively engaged in initiatives to build the regional workforce. As Ohio's Industry Sector Partner for manufacturing in the greater Dayton Region, they are ideally suited to build the talent pipeline and promote programs that upskill the regional workforce. DRMA also administers a multifaceted career outreach program, working with local schools to provide students with information about careers in manufacturing.

Our organization has worked alongside DRMA who has been a valuable strategic partner for Greene County Career Center (GCCC) by helping strengthen manufacturing education, workforce development, employer engagement, and student career opportunities. While many of these efforts benefit the entire Dayton region, GCCC has been one of the educational partners that has directly benefited from DRMA's initiatives and we have firsthand knowledge of their team's ability to convene partners -- both workforce organizations and employers -- to advance workforce development strategies and build on manufacturing pathways.

If DRMA is selected as the Concierge Service Provider, we are committed to partnering to help achieve the goals of the Technician Earn-and-Learn Incentive Program. We will support implementation by (please list any of the following or new/specific to your organization):

- Connecting employers, education providers, and workforce partners to the statewide concierge network.
- Sharing expertise, resources, and best practices related to earn-and-learn, apprenticeship, and workforce development.

- Assisting with employer outreach, referrals, and relationship-building to expand awareness and participation in the program.
- Collaborating to identify barriers, share labor market insights, and develop solutions that improve employer and participant outcomes.

We believe DRMA possesses the leadership, operational capacity, and collaborative approach necessary to coordinate a regional network of partners and help employers successfully develop and expand technician earn-and-learn opportunities.

We look forward to continuing our partnership and contributing to the successful implementation of this important initiative. Please consider this letter as our commitment to collaborate in good faith and support the program's objectives should DRMA be awarded this opportunity.

If you have any questions regarding our support, please feel free to contact me.

Sincerely,

A handwritten signature in black ink, appearing to read "BM 44", enclosed within a large, loopy oval shape.

Brian McKnight
Superintendent
Greene County Career Center
937-372-6941 ext. 1154
bmcknight@greeneccc.com



6800 Hoke Road • Englewood, Ohio 45315-9740

937/ 837-7781 • Fax 937/837-5318

www.mvctc.com

July 16, 2026

Dear JobsOhio Review Committee,

On behalf of Miami Valley Career Technology Center (MVCTC), it is my pleasure to provide this letter of support for the Dayton Region Manufacturers Association (DRMA). The DRMA seeks to serve as the Concierge Service Provider for the West Region for JobsOhio's Technician Earn-and-Learn Support Services initiative.

DRMA is an industry trade association that serves more than 350 manufacturers and suppliers throughout the 14-county Dayton region and is actively engaged in initiatives to build the regional workforce. As Ohio's Industry Sector Partner for manufacturing in the greater Dayton Region, they are ideally suited to build the talent pipeline and promote programs that upskill the regional workforce. DRMA also administers a multifaceted career outreach program, working with local schools to provide students with information about careers in manufacturing.

Miami Valley Career Technology Center has worked alongside DRMA in curriculum development, school-to-work opportunities for students, and building career awareness in the region. Through these efforts, MVCTC has gained firsthand knowledge of DRMA's ability to build partnerships with workforce organizations and employers to advance workforce development strategies.

If DRMA is selected as the Concierge Service Provider, MVCTC is committed to collaborating to help achieve the goals of the Technician Earn-and-Learn Incentive Program. We will support implementation by:

- Connecting employers, education providers, and workforce partners to the statewide concierge network
- Sharing expertise, resources, and best practices related to earn-and-learn, apprenticeship, and workforce development
- Assisting with employer outreach, referrals, and relationship-building to expand awareness of and participation in the program
- Collaborating to identify barriers, share labor market insights, and develop solutions that improve employer and participant outcomes

We are dedicated to providing premier educational choices
and advanced employment preparation for youth,
adults, and organizations of the Miami Valley.

MVCTC believes DRMA possesses the leadership, operational capacity, and collaborative approach necessary to coordinate a regional network of partners and help employers successfully develop and expand technician earn-and-learn opportunities. With that in mind, we look forward to continuing to partner with DRMA to successfully implement this initiative.

Please consider this letter as our commitment to collaborate in good faith and support the program's objectives should DRMA be awarded this opportunity. If you have any questions regarding MVCTC's support, feel free to contact me.

Sincerely,



Eric Dolan
Director of Instruction
Miami Valley Career Technology Center
(937) 854-6452
edolan@mvctc.com



Jason Haak, Superintendent/CEO
Anthony S. Fraley, Treasurer/CFO

8811 Career Drive
Piqua, OH 45356-9254
937.778.1980
Fax 937.778.0103
www.uppervalleycc.org

7/14/2026

Re: Letter of Support for Dayton Region Manufacturers Association – Technician Earn-and-Learn Support Services
Concierge Service Provider Proposal

Dear JobsOhio Review Committee:

On behalf of Upper Valley Career Center (UVCC), I am pleased to provide this letter of support for the Dayton Region Manufacturers Association (DRMA) and its proposal to serve as the Concierge Service Provider for the West Region for JobsOhio's Technician Earn-and-Learn Support Services initiative.

DRMA is an industry trade association that serves more than 350 manufacturers and suppliers throughout the 14-county Dayton region and is actively engaged in initiatives to build the regional workforce. As Ohio's Industry Sector Partner for manufacturing in the greater Dayton Region, they are ideally suited to build the talent pipeline and promote programs that upskill the regional workforce. DRMA also administers a multifaceted career outreach program, working with local schools, career centers and Ohio Technical Centers to provide students with information about careers in manufacturing.

Our organization has worked alongside DRMA over the years and I can attest that they are a results-driven organization. DRMA has served on UVCC program advisory boards helping us reach business partners with training needs and assuring that our programs align with industry trends. We have firsthand knowledge of DRMA's ability to convene partners – both workforce organizations and employers – to advance workforce development strategies and build on manufacturing pathways.

If DRMA is selected as the Concierge Service Provider, we are committed to partnering with them as a training provider to help achieve the goals of the Technician Earn-and-Learn Incentive Program. We will support implementation by:

- Connecting employers and workforce partners to the statewide concierge network
- Sharing expertise, resources, and best practices related to earn-and-learn, apprenticeship, and workforce development
- Providing education, training, and technical assistance to help area employers develop, launch, and expand technician earn-and-learn programs
- Assisting with employer outreach, referrals, and relationship-building to expand awareness and participation in the program

We believe DRMA possesses the leadership, operational capacity, and collaborative approach necessary to coordinate a regional network of partners and help employers successfully develop and expand technician earn-and-learn opportunities. Through this partnership, area employers will have access to the training, technical assistance, and implementation support needed to establish sustainable programs that respond to their workforce needs. We look forward to continuing our partnership and contributing to the successful implementation of this important initiative. Upper Valley Career Center is well positioned to support DRMA by contributing to this work by providing

employer-responsive technical training, aligning credit and customized training pathways, and connecting employers and prospective talent to earn-and-learn solutions that meet regional workforce needs. Please consider this letter as our commitment to collaborate in good faith and support the program's objectives should DRMA be awarded this opportunity.

If you have any questions regarding our support, please feel free to contact me.

Sincerely,

A handwritten signature in black ink that reads "Jason Haak". The signature is written in a cursive style with a large, sweeping initial "J".

Jason Haak
Superintendent
Upper Valley Career Center
937-778-1980 ext. 243
haakj@uppervalleycc.org

July 13th, 2026

JobsOhio Review Committee

**Re: Letter of Support for Dayton Region Manufacturers Association – Technician
Earn-and-Learn Support Services Concierge Service Provider Proposal**

Dear Review Committee,

On behalf of **the Montgomery County Education Service Center**, I am pleased to provide this letter of support for **the Dayton Region Manufacturers Association (DRMA)** and its proposal to serve as the Concierge Service Provider for the West Region for JobsOhio's Technician Earn-and-Learn Support Services initiative.

DRMA is an industry trade association that serves more than 350 manufacturers and suppliers from throughout the 14-county Dayton region and is actively engaged in initiatives to build the regional workforce. As Ohio's Industry Sector Partner for manufacturing in the greater Dayton Region, they are ideally suited to build the talent pipeline and promote programs that upskill the regional workforce. DRMA also administers a multifaceted career outreach program, working with local schools to provide students with information about careers in manufacturing.

Our organization has worked alongside DRMA through Montgomery County's award-winning Business Advisory Council, and we have firsthand knowledge of their team's ability to convene partners -- both workforce organizations and employers -- to advance workforce development strategies and build on manufacturing pathways.

If DRMA is selected as the Concierge Service Provider, we are committed to partnering to help achieve the goals of the Technician Earn-and-Learn Incentive Program. We will support implementation by:

- Connecting employers, education providers, and workforce partners to the statewide concierge network.
- Assisting with employer outreach, referrals, and relationship-building to expand awareness and participation in the program.

We believe DRMA possesses the leadership, operational capacity, and collaborative approach necessary to coordinate a regional network of partners and help employers successfully develop and expand technician earn-and-learn opportunities.

We look forward to continuing our partnership and contributing to the successful implementation of this important initiative. Please consider this letter as our commitment

to collaborate in good faith and support the program's objectives should DRMA be awarded this opportunity.

If you have any questions regarding our support, please feel free to contact me.

Sincerely,

A handwritten signature in cursive script, appearing to read "Thomas E. Jenkins".

Tom Jenkins
Director Career Connected Learning & Workforce
Montgomery County ESC
937-543-8914
thomas.jenkins@mcesc.org



MIAMICOUNTY
EDUCATIONAL SERVICE CENTER

July 14, 2026

Dear JobsOhio Review Committee,

On behalf of the Miami County ESC Business Advisory Council, I am pleased to provide this letter of support for the **Dayton Region Manufacturers Association (DRMA)** and its proposal to serve as the **Concierge Service Provider for the West Region for JobsOhio's Technician Earn-and-Learn Support Services initiative**.

Our organization has worked alongside DRMA through our countywide Business Advisory Council, and we are proud of the activities and engagement we have had over the past several years. We have firsthand knowledge of their team's ability to convene partners to engage our future workforce and provide impactful strategies to build effective manufacturing pathways.

When DRMA is selected, we are committed to partnering to help achieve the goals of the Technician Earn-and-Learn Incentive Program. We will support implementation in these and other ways:

- Connecting employers, education providers, and workforce partners to the statewide concierge network. Sharing resources and best practices related to earn-and-learn, apprenticeship, and workforce development.
- Collaborating to identify barriers, share labor market insights, and develop solutions that improve employer and participant outcomes. Assisting with employer outreach and relationship-building to expand awareness and participation in the program.

We look forward to continuing our partnership and contributing to the successful implementation of this important initiative. Please consider this letter as our commitment to collaborate in good faith and support the program's objectives should DRMA be awarded this opportunity.

If you have any questions regarding our support, please feel free to contact me.

Sincerely,

Liz Sonnanstine
Miami County Educational Service Center
Career Connections & Business Advisory Council
937-339-5100 x1368

from the desk of
Harold Niehaus, PhD.

July 13, 2026

JobsOhio Review Committee

Re: Letter of Support for Dayton Region Manufacturers Association – Technician Earn-and-Learn Support Services Concierge Service Provider Proposal

Dear Review Committee,

On behalf of the Preble County ESC, I am pleased to provide this letter of support for the Dayton Region Manufacturers Association (DRMA) and its proposal to serve as the Concierge Service Provider for the West Region for JobsOhio's Technician Earn-and-Learn Support Services initiative.

As you may know, DRMA is an industry trade association that serves more than 350 manufacturers and suppliers from throughout the 14-county Dayton region and is actively engaged in initiatives to build the regional workforce. As Ohio's Industry Sector Partner for manufacturing in the greater Dayton Region, they are ideally suited to build the talent pipeline and promote programs that upskill the regional workforce. DRMA also administers a multifaceted career outreach program that we have actively benefited, working with local schools to provide students with information about careers in manufacturing.

Our organization has worked alongside DRMA through having their support at future workforce career events, and we have firsthand knowledge of their team's ability to convene partners -- both workforce organizations and employers -- to advance workforce development strategies and build on manufacturing pathways.

If DRMA is selected as the Concierge Service Provider, we are committed to partnering to help achieve the goals of the Technician Earn-and-Learn Incentive Program. We will support implementation by:

- Connecting employers, education providers, and workforce partners to the statewide concierge network.
- Sharing expertise, resources, and best practices related to earn-and-learn, apprenticeship, and workforce development.
- Assisting with employer outreach through our 4-Star Business Advisory Council, referrals, and relationship-building to expand awareness and participation in the program.
- Collaborating to identify barriers through our involvement with the Preble County Development partnership, share labor market insights, and develop solutions that improve employer and participant outcomes.

We believe DRMA possesses the leadership, operational capacity, and collaborative approach necessary to coordinate a regional network of partners and help employers successfully develop and expand technician earn-and-learn opportunities.

We look forward to continuing our partnership and contributing to the successful implementation of this important initiative. Please consider this letter as our commitment to collaborate in good faith and support the program's objectives should DRMA be awarded this opportunity.

If you have any questions regarding our support, please feel free to contact me.

Sincerely,



Harold Niehaus, Ph.D.
Career Connections Director
Preble County ESC
Cell: 513.520.8662

harold.niehaus@preblecountyesc.org